SHORT COMMUNICATION

Leadership Development: The Art of Constructive Criticism

Dr. Terry Jaqua

Independent scholar currently working at San Antonio Regional Hospital, 999 San Bernardino, Rd. Upland, CA 91786, USA.

Received: 29 May 2024 Accepted: 11 June 2024 Published: 14 June 2024 Corresponding Author: Dr. Terry Jaqua, Independent scholar currently working at San Antonio Regional Hospital, 999 San Bernardino, Rd. Upland, CA 91786, USA.

Abstract

Being a good leader often involves providing employees with constructive criticism—a task that can be daunting. Common pitfalls for leaders include having a one-sided conversation, delaying feedback, lacking clarity, and failing to end the conversation on a positive note. Addressing these issues is crucial for effective communication and fostering a positive workplace environment.

1. Challenges in Delivering Criticism

For many employees, receiving criticism can feel like a personal attack, leading to defensiveness and resistance. According to Harvard Business Review, the best way to handle defensive employees is to establish a relationship based on respect, caution, and empathy. When employees feel under attack, they may become defensive, deflect blame, or refuse to listen.

2. Strategies for Effective Feedback

To make feedback more effective and less confrontational, leaders should consider the following strategies:

- a. Engage in a Two-Way Conversation: Encouraging dialogue rather than delivering a monologue helps employees feel valued and understood. Asking for their feedback can also make the conversation more balanced and productive.
- **b. Provide Timely Feedback:** Address issues as soon as possible. Delayed feedback can result in misunderstandings and missed opportunities for improvement. Timely feedback allows employees to act on it immediately, leading to quicker improvements.
- **c.** Lead with Positivity: Starting the conversation with positive feedback can make the criticism

easier to digest. Highlighting what the employee does well shows that you recognize their strengths and contributions.

- **d.** Avoid Personal Attacks: Focus on specific behaviors and their impact rather than making personal accusations. For example, instead of saying, "You are negative," try, "I noticed that in the meeting, your comments seemed to discourage the team".
- e. Be Clear and Specific: Vague feedback can be confusing. Providing specific examples helps employees understand what they need to improve. This clarity can reduce defensiveness and make the feedback more actionable.
- **f.** End on a Positive Note: Concluding the conversation with encouragement and support can leave the employee feeling motivated to improve rather than demoralized.

3. Handling Defensiveness

When dealing with highly defensive employees, it's essential to address their behavior directly but constructively. Statements like, "I see this as your responsibility — let's talk about why you don't see it this way," can help refocus the conversation on accountability. Encouraging them to see the feedback as a tool for growth rather than an attack can foster a more productive dialogue.

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4. Making Feedback Actionable

Turning feedback into actionable items is critical. For example, instead of vaguely criticizing a lack of efficiency, suggest specific actions such as, "After completing your project, take time to proofread and edit to ensure nothing is missed." This provides clear steps for improvement and sets a standard for future performance.

5. Conclusion

Constructive criticism is a vital component of effective leadership. By engaging in two-way conversations, providing timely and specific feedback, and focusing on positive and actionable points, leaders can help employees improve without causing defensiveness or resentment. Remember, the goal of criticism is to promote growth and success, not to tear down or discourage.

6. References

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